

2022 OASC Sub Committee Report

Supply Chain



Supply Chain Sub Committee Members

- Big thank you to all the supply chain sub committee members!

- Members:

BC – Renu Bains

AB – Jason Derry

SK – Tara Mantyak

Greg Gettle

Warren Fry

Brandon Geerts

Greg Hutchings

MB – Bryan Letkeman

Amy Han

QC – Virginie Reeves

NS – Steve Power

NF – Wally Dicks

NT – Trina Daigneault

Supply Chain Sub Committee: Categories for Discussion Topics



Supply Chain Sub Committee: Inventory

Inventory

Discussion Topics:

- Consignment inventory models
- Demand planning tool/forecasting software
- KPI measurements
- Exit strategies for delisted or over stock product

Summary:

- Full consignment, mixed or no consignment model
- Manual forecasting tools, Power BI, future investments
- Fill Rates, inventory turns, weeks on hand
- Exit strategies involving discount models, annual sale, returning product to vendor

Supply Chain Sub Committee: Pricing

Pricing

Discussion Topics:

- Price changes made in response to supply chain challenges and increasing costs
- Increase in inflation and freight
- Pricing capabilities

Summary:

- Price change schedules range from weekly, monthly, bi-annually, annually
- Self-service pricing, manual price changes
- Adjustment strategies related in increases in freight (i.e., vendor directed, standard rate adjustment, negotiation of tenders)

Supply Chain Sub Committee: Purchasing

Purchasing

Discussion Topics:

- Private order or special-order process
- One-time orders
- Procurement strategies
- Vendor challenges

Summary:

- Volume of special orders requests range, labour intensive for all jurisdictions, customer interaction varies between vendor or board
- Preorders, allocations, and strategies for overstock
- Placing orders, a lot earlier, encouraging customers to buy early
- Utilization of vendor scorecards, regular conversations

Supply Chain Sub Committee: Local Production

Local Production

Discussion Topics:

- Landscape of local producers
- Jurisdiction support of local producers
- Markup strategy
- Definition of small producer

Summary:

- The landscape of local producers varied across boards
- Support through tier markup, listing products, direct distribution and rebates
- Worldwide production calculation and contract brewing

Supply Chain Sub Committee: Introducing OASC 2023 Chair & Co-chair

**Supply Chain
Chair**

Tara Mantyak

SLGA

**Supply Chain
Co-chair**

Virginie Reeves

SAQ



Supply Chain Sub Committee: Suggestions for Next Year

- Chair to maintain a supply chain sub committee contact list to continue dialogue and support with future discussions.
- Consider meeting twice a year or quarterly through a virtual platform.
- Share responses to discussion topics with Chair in advance and consolidate into one document for the sub committee sessions.
- Consider introducing a shareable template to support with more background information on each jurisdiction.



Thank you!

